



INVERA PROPERTY MANAGEMENT

Post-sale management to help sell villa resorts with greater confidence

INVERA helps developers and builders present buyers with a professional management solution: commercialisation, revenue, guest care, local operations, statements and reporting.

The objective is simple: buyers are not left alone after handover, and developers can sell with a clear operating structure from the start.

The problem we solve for developers

Many villa developments are sold with an expectation of tourism rental performance. Buyers need to understand who will manage the villa, how bookings will be generated, who will handle guests and how they will receive performance information.

When this answer is not clear, sales uncertainty appears. INVERA turns the post-sale phase into a structured process.

Stage	INVERA role
Before sale	Support the commercial story around management and buyer confidence.
Pre-opening	Prepare channels, rates, content, operations and standards.
After handover	Manage bookings, guests, local coordination, revenue and reporting.

What INVERA adds to the project

Commercial confidence Buyers know there is a professional manager defined during the sales phase.	Pre-opening Channels, initial pricing, content, procedures and standards before operations.
Local operations Guests, cleaning, coordinated maintenance, issues and reputation.	Reporting Quarterly statements, revenue, occupancy, ADR and key metrics.
Scalability Designed for villa clusters and boutique resorts.	Developer support Tools to explain the management model to future buyers.

A clear economic model for buyers

The INVERA model combines commercialisation, distribution and operations into a 30% all-inclusive commission. The buyer receives an estimated 70% of gross revenue, before personal taxes and property-specific expenses.

Concept	INVERA	Other models
Management fee	30% all-inclusive	30% management
Platforms / distribution	Included	Approx. 17% additional
Buyer income	70% estimated	53% estimated
Reporting	Quarterly	Varies by manager

Next step

We can prepare a proposal adapted to the number of villas, development stage, location, handover calendar and commercial needs of the project.

Contact: info@inveramanagement.com · WhatsApp +34 694 223 870